

SAP SOLUTIONS – consulting, implementation and full lifecycle support

As one of the world's most successful specialists, our SAP certified consulting team has a strong track record, depth of expertise and a wealth of resources.



Large enterprise solutions

Our people have worked across a wide range of implementations and their skill set has expanded with the applications – from the first SAP® R/3® systems in the 1990s to the latest SAP suite of solutions.

Mid enterprise solutions

Already our experts are successfully deploying the next generation of SAP pre-packaged solutions (SAP All In One), to ensure that we can rapidly bring you the benefits of emerging technology for minimal investment.

Why Fujitsu is **YOUR** partner of choice

Our tremendous strength in SAP implementation and customisation is complemented by our depth of experience in strategic consulting, systems integration and infrastructure management, enabling you to leverage our skills to maximise the ROI of your SAP solution.

Fujitsu has also successfully entered the mid enterprise sector by repeatedly executing rapid deployment of pre packaged solutions for low risk and low cost.

Our holistic approach offers you both a solid framework to measure and demonstrate your SAP solution's success and a way of encouraging stakeholder buy-in.

For many of our customers, it's our full application lifecycle management services that make the difference.

As a SAP certified services partner, we have the skills to deliver end-to-end SAP services under our *Consult – Design – Build – Operate* service delivery model, giving you both the ideal solution and the peace of mind that it will be effective, resilient and meet your business continuity requirements.

Our reputation has spread largely by word of mouth. And thanks to our many satisfied customers, we are currently a partner of choice for SAP solutions across Australia and New Zealand. Our well-resourced local teams are backed by a global company with over 10 million customers in 60 countries around the world. This enables us to leverage global expertise to deliver the results you are looking for. Results that transform your business and your bottom line.

In-depth industry experience

Our highly skilled, professional SAP consultants have many years experience and most have worked in industry prior to joining our team.

This first-hand experience adds to their understanding of your particular needs and challenges. Many customers find when talking to us that their problem is not unique and our team already has a range of smart, proven solutions they can leverage.

Our team has broad industry expertise, having developed successful solutions for a wide portfolio of industry sectors.

Business solutions

Our breadth of experience enables us to deliver the full range of SAP solutions covering:

- Human Capital Management (SAP HCM)
- Product Lifecycle Management (SAP PLM)
- Supplier Relationship Management (SAP SRM)
- Customer Relationship Management (SAP CRM)
- Supply Chain Management (SAP SCM)
- SAP Netweaver
- Business Intelligence (SAP BW)
- Enterprise Portals
- Application Integration (SAP XI)
- Custom Development
- SAP Hosting
- SAP Adaptive Computing (Flexframe)
- SAP All In One Solutions

SAP SOLUTIONS

FUJITSU SAP PRACTICE OVERVIEW

SAP implementation services

We offer the complete suite of SAP implementation services including:

- ASAP methodology
- ASAP focus methodology
- Project management
- Integration
- Ongoing support
- Training
- Change management

Packaged solutions for mid enterprise

Fujitsu's Integrated Template "FIT", is based on SAP Best Practices to provide mid market organisations rapid deployment for low cost and risk.

SAP Best Practices (SAP All In One) is a fully documented and enterprise-ready prototype that enables quick deployment into a productive environment. Helping to control costs, reduce risk, and immediately experience the benefits of SAP.

Rapid enterprise portal

Fixed price, fixed scope SAP Enterprise portal deployments including role definition, directory integration, employee self-service functions and iViews.

SAP Upgrades

For customers considering SAP upgrades to the latest releases or adding functionality.

Fujitsu has already prepared detailed documentation, tools and procedures for analysing the impacts of upgrading SAP. Our consultants are extensively trained in the latest releases and have knowledge of the functional deltas and technical know-how with upgrading SAP.

SAP support on demand

Flexibly priced SAP functional and technical support services, delivered via our 24x7 Help Desk. An ideal option to complement internal help desks.

SAP archiving

Clean up your SAP database with our Archiving services to deliver vastly improved performance.

SAP hosting

Infrastructure management for demanding 24x7 mission-critical SAP systems.

SAP infrastructure

Platforms to power your SAP environment from Fujitsu and other vendors including Fujitsu's own Adaptive Computing.



If you are interested in planning or implementing an SAP solution in your organisation, contact your local Fujitsu office or visit au.fujitsu.com/sap to arrange a meeting with one of our SAP experts.

SAP SOLUTIONS FUJITSU SAP PRACTICE OVERVIEW

ABOUT FUJITSU Fujitsu Australia and New Zealand is a leading service provider of business, information technology and communications solutions. As the third largest ICT Company in the Australian and New Zealand marketplace, we partner with our customers to consult, design, build, operate and support business solutions. From strategic consulting to application and infrastructure solutions and services, Fujitsu Australia and New Zealand have earned a reputation as the single supplier of choice for leading corporate and government organisations. Fujitsu Australia Limited and Fujitsu New Zealand Limited are wholly owned subsidiaries of Fujitsu Limited (TSE: 6702). AU.FUJITSU.COM NZ.FUJITSU.COM

ASK FUJITSU

Contact us on + 61 2 9113 9200 or
askus@au.fujitsu.com or visit au.fujitsu.com